

Critical Competencies

INSTRUCTIONS: Highlight the 5 "must" qualities for the position.

Adaptable/flexible
Analytical
Assertive
Authoritative
Business developer via friendship
Calm, works well under pressure
Charismatic
Commission/incentive-oriented
Communication skills
Competitive
Concentration/keen attention span
Conceptual thinker
Cooperative/shares control
Creative/innovative
Consistent/reliable
Decisive
Detail-oriented/"picky"
Ego-driven/clear sense of self
Empathic
Entrepreneurial spirit
Goal/achievement oriented
High principles
Independent
Individualistic
Influencer/very directive
Integrity
Introspective/contemplative
Intuitive
Judgement-driven/reasoned views
Leadership
Listening skills
Loyalty
Manipulative
Mechanical interests

Methodical
Motivational skills
Non-judgmental
Observant
Opinionated
Optimistic/"can do attitude"
Organized
Outgoing
Overtime/willing to work
Patient/understanding
People-oriented
Perfectionist
Persistent/tenacious
Problem solver
Procedure follower/structured
Quick learner
Rapport builder
Reading & comprehending skills
Repetitive-task oriented
Resilient
Risk-taker
Self-confident
Self-controlled/disciplined
Self-motivated
Sense of urgency
Sensitive/empathic
Service-oriented
Speaking/training abilities
Spontaneous/"thinks on feet"
Stress-tolerant
Team player
Trusting
